

May 27, 2016

Dr. Anthony Kinkel, President Motlow State Community College P.O. Box 8500 Lynchburg, TN 37352

Dear Dr. Kinkel,

WGU Tennessee is delighted for the opportunity to assist with Motlow State Community College (MSCC) graduates and staff development goals. WGU Tennessee's online, competency-based and mentor-supported programs fit into busy work and home schedules. The partnership outlined in this letter agreement will inform and encourage your graduates and staff to earn degrees to advance their personal goals and the work of MSCC.

As your partner University, WGU Tennessee will offer your graduates and staff a five percent (5%) tuition discount for up to four (4) academic terms. We will also create a unique URL to link your graduates and staff to WGU Tennessee websites and promote this opportunity in printed and social-media materials and with on-site presentations at MSCC facilities. This agreement is written for students who have completed an associate degree at MSCC. We will accept MSCC credits that transfer to a WGU Tennessee bachelor's degree program for education, business, nursing, and information technology and provide a listing of courses required at WGU Tennessee to complete a bachelor's degree. WGU Tennessee will also promote reverse transfer agreements in order to: 1) increase associate degree completion rates for Tennessee community colleges, and, 2) facilitate MSCC in awarding an associate degree to students who satisfy their TN community college degree requirements while enrolled in a bachelor's degree program at WGU Tennessee. While we expect that most MSCC graduates and staff will be prepared for WGU Tennessee's rigorous programs, WGU must retain sole discretion in admission decisions.

In order to inform your graduates and staff of the MSCC and WGU Tennessee partnership, as we discussed, you agree to highlight the partnership and education benefit through your standard internal communication channels (such as graduate and staff newsletters) at least once a quarter, and establish a web link from the MSCC internal web page to the WGU Tennessee welcome page. If MSCC offers other tuition assistance programs, WGU Tennessee degree programs will be added to the list of programs eligible for the highest level of assistance. WGU Tennessee staff will be available to participate in local education/benefit fairs, staff, graduate and/or leader information seminars, and "lunch and learn" presentations that MSCC may offer, and you agree to inform us of these opportunities.



These understandings serve as the basis of the MSCC – WGU Tennessee partnership and may be modified by mutual written consent or terminated by either party upon thirty (30) days prior written notice. In the unlikely event the partnership is terminated, we agree that MSCC graduates and staff then receiving any benefit described in this letter agreement will receive the full value of that benefit towards their studies as long as they remain in good academic standing at WGU Tennessee.

WGU Tennessee is pleased to partner with Motlow State Community College in providing these important benefits to their graduates and staff. If this letter agreement accurately reflects your understanding of the partnership we discussed, please sign below and return a signed copy to Paulina Klinkosz via email at paulina.klinkosz@wgu.edu. If you have any additional questions, please contact Doug Harris, Community Relations Manager, at doug.harris1@wgu.edu.

Sincerely,

Kimberly Estep

Chancellor

WGU Tennessee

Anthony Kinke

President

Motlow State Community College

Contact Information:

Paulina Klinkosz, MBA External Relations Coordinator Paulina.klinkosz@wgu.edu (615) 472-6056

Douglas D. Harris, Sr., M.Ed. Community Relations Manager Doug.harris1@wgu.edu (877) 436-7948 ext. 4451