



MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** ("MOU") is entered into as of the Effective Date (the "**Effective Date**," which shall be the date this MOU becomes fully executed), by and between **Motlow State Community College** (hereafter referred to as "**MSCC**") located in Tennessee and **The Florida International University Board of Trustees**, on behalf of **Florida International University** (hereafter referred to as "**FIU**"). FIU is a member of the State University System of the State of Florida and is located in Miami, Florida, **United States of America** ("**USA**"). MSCC and FIU are hereafter individually referred to as the "**Party**" or collectively as the "**Parties**." The Parties agree to explore the possibility of developing the highest quality programs to advance the needs of FIU and MCCC.

Both institutions recognize the following commonalities:

1. The compatibility of the direction and interest of their research and teaching; and,
2. The significant roles they each play as leaders in higher education, teaching and research within their respective counties.

Overview and Exploration of Collaboration:

FIU and MSCC aspire to sign a MOU as a way to explore a more intentional collaborative relationship based on the following:

1. FIU and MSCC agree to establishing transfer equivalencies for the **Associate in Science** ("AS") in Distilled Spirits to the **Bachelor of Science** ("BS") in Hospitality Management to ensure a smooth transition for students and provide students the ability to graduate from FIU without excess credit hours.
2. FIU agrees to accept up to sixty (60) transfer credits from graduates of MSCC Distilled Spirits AS degree program. Students wishing to transfer credits to FIU must meet the admission requirements for FIU which include providing an official transcript of all courses completed.

3. Appendix A contains the approved University Core Curriculum courses from MSCC (UCC Equivalency Table).

Via the representatives indicated below, the Parties would encourage direct contact and cooperation among their faculty members and departments. The Parties agree to explore funding possibilities for any activity which might arise.

This MOU serves as an institutional framework for collaborative activities. Specific articulation agreements would need to be drafted by the Parties in the case that the exploration of these areas leads to further developments. These agreements would need to be approved by authorities at each institution. *Nothing in this MOU shall be construed as creating any legal relationship between the Parties.*

Both Parties understand that financial arrangements under this MOU would have to be negotiated and would depend on specific activities and the availability of funds. Any expense incurred by either Party would be subject to individual agreements on a case-by-case basis. The Parties also recognize that intellectual property terms would need to be included in subsequent agreements, as appropriate.

This MOU is non-exclusive and will become effective on the Effective Date for a three- (3) year period. The MOU may be renewed every three (3) years upon the mutual written consent of the Parties. The MOU may be reviewed in a year-and-a-half (1.5) from the Effective Date to assess results.

This MOU may be amended or further developed by means of written consent of the Parties. The MOU may be terminated with at least 90 days advanced written notice. Notices must be sent to the individuals and addresses indicated below:

For FIU:

Diann Newman, Ed.D.
Vice Dean
Chaplin School of Hospitality
and Tourism Management
3000 NE 151 Street
Miami, Florida 33149
newmand@fiu.edu

For MSCC:

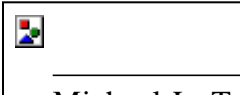
Melody Edmonds
Assistant Vice President
for Academic Affairs
Motlow State Community College
PO Box 8500
Lynchburg, Tennessee 37352-8500
medmonds@mscc.edu

The Parties stipulate that the use of their respective brands, represented by their headings and logotypes, could only be used by a Party with the previous and express written authorization of the other Party. This MOU does not authorize any one (1) of the Parties to express him/herself on behalf of the other, either verbally or in writing or to act on each other's behalf.

The individuals named below sign this MOU on behalf of their respective Parties and represent and warrant that they have the requisite authority to bind their respective Parties.

Motlow State Community College:

DS
HT



Michael L. Torrence, Ph.D.
President

Date: 2021-06-11 | 1:14 PM PDT

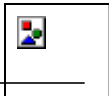
DocuSigned by:

Flora W. Tydings

DAC9BC19C449409

Flora Tydings
Chancellor of the Tennessee
Board of Regents (TBR)

Date: 2021-06-14 | 8:45 AM CDT



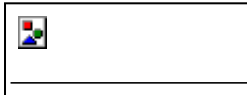
**The Florida International University
Board of Trustees:**

DS
[Signature]



Elizabeth M. Bejar, Ph.D.
Senior Vice President, Academic and Student
Affairs

Date: May 21, 2021



Michael Cheng, Ph.D., CHE
Dean

Date: May 19, 2021

Approved as to the Form and Legal Sufficiency



Rafael G. Prohias
Senior University Counsel

Date: May 19, 2021

Appendix A

UCC Equivalency Table
FIU Chaplin School of Hospitality & Tourism Management and of Motlow State
Community College
Distilled Spirits Articulation Agreement

Updated by: Keñia Marlene Perez, February 4, 2021

| MSCC | FIU | UCC Group | Notes |
|---|------------------------|---|--------------------------------------|
| ENGL 1010 - English Composition I | ENC 1101 | Communication | Gordon Rule, must earn "C" or better |
| ENGL 1020 - English Composition II | ENC 1102 | Communication | Gordon Rule, must earn "C" or better |
| COMM 2025 - Fundamentals of Communication | SPC 1ART | Arts Group | Will satisfy SPC 2608 requirement |
| ENGL 2045 - Introduction to Literature | LIT 1000 + GRW UCC1 | Humanities Group 1 & Gordon Rule with Writing (GRW) | Must earn "C" or better for GRW |
| ENGL 2130 - Topics in American Literature | HUM UCC1W | Humanities Group 1 & Gordon Rule with Writing (GRW) | Must earn "C" or better for GRW |
| ART 1035 - Introduction to Art | ARH 2000 | Humanities Group 1 | |
| MUS 1030 - Introduction to Music | MUL 1010 | Humanities Group 1 | |
| THEA 1030 - Introduction to Theatre | THE 2000 | Humanities Group 1 | |
| ECON 2100 - Principles of Macroeconomics | ECO 2013 | Social Science Group 1 | |
| ECON 2200 - Principles of Microeconomics | ECO 2023 | Social Science Group 2 | |
| HIST 2010 - Early United States History | HUM UCC2 | Humanities Group 2 | |
| HIST 2020 - Modern United States History | SOC UCC1 | Social Science Group 1 | |
| BIOL 1110 - General Biology I | BSC 2010 + BSC 2010L | Natural Science Group 1 | |
| BIOL 1120 - General Biology II | BSC 2011 + BSC 2011 | Natural Science Group 2 | |
| MATH 1010 - Math for General Studies | MGF UCC1 | Mathematics Group 1 or 2 | Gordon Rule, must earn "C" or better |
| ACCT 1010 - Principles of Accounting I | HFT 2401 | N/A | |

| | | | |
|---------------------------------------|----------------------|-------------------------|---|
| | | | |
| BUSN 2340 - Human Resource Management | HFT 2220 | N/A | |
| INFS 1010 - Computer Applications | CGS 2060 | N/A | |
| MATH 1530 - Introductory Statistics | STA 2122 | Mathematics Group 2 | Gordon Rule course, must earn "C" or better |
| BIOL 2230 - Microbiology | MCB 2000 + MCB 2000L | Natural Science Group 2 | |